



# Pam M. Northern

[pmnorthern@gmail.com](mailto:pmnorthern@gmail.com)

678.478.6497

Pam M. Northern is originally from Pensacola, FL but has resided in the metro Atlanta area for over 25 years. She is an accomplished professional and Army Veteran who is currently employed with the National Archives and Records Administration as a Management and Program Analyst in the Customer Relationship Management Branch. In this position, she develops relationships with Federal agencies to maximize sales, customer satisfaction, and Federal Records Centers Program (FRCP) usage to the extent that it complements the customers' business strategies.

Pam came to the Federal Government over 14 years ago from the private sector, where she held positions in training, recruiting, sales and account management. She holds an MBA with a concentration in Human Resources Management. Pam is an active and proud member of Delta Sigma Theta Sorority, Inc., The Order of the Eastern Star and the Daughters (Female Auxiliary to the Shriners) where she holds various leadership positions. She is currently the National Directress for the Daughters where she appointed a team of 12 Deputy Directresses to assist her in revamping the Daughters Training Academy.

In Pam's spare time, she loves spending time with her 12-year-old daughter, traveling, listening to audibles, working with youth, and going to the spa. She is very excited about the opportunity to serve on SMU's inaugural Advisory Board because she is passionate about improving the lives of young professionals and inspiring them to put their best self forward through beauty, health and wellness.

